



Hello!

This issue of **In Touch** is sent to you courtesy of Mark & Lana, owners of Newport Furnishings. It is our way of saying that you are important to us and we truly value your business. Please feel free to pass this newsletter on to friends and neighbors. Enjoy it!

In Touch

The Future According to...

Top insiders predict where the world of design is heading.

Li Edelkoort, Trend Forecaster The loft is over. The train has gone. We don't want to live in big open spaces. We have a more compact idea of living. We are coming back to a more modernist way of building that is rectangular and boxlike. We need to be confined.

Elizabeth Whittaker, Architect I don't really see a next big thing in design but a collaboration of the last next big things, such as sustainability, technology and materialism.

Tracey Overbeck Stead, Interior Designer Design is getting very real, very purposeful and very functional. My clients don't want 100% silk drapes that require dry cleaning and cost a million dollars a yard, and they don't want to have to polish countertops. They want as little fuss as possible. The future will be about designing for how you live daily and not about having a guest bedroom that you never use.

Jon Sherman, Wallpaper Designer People get bored so easily these days with things that are static. I think we'll see materials that respond to their surroundings. For example, as the sun moves through a room, the color of the wallpaper will change. (Metropolitan Home, October 2008)

Last Will and Testament

Jack has died. His lawyer is standing before the family and reads out Jack's Last Will and Testament.

"To my dear wife Esther, I leave the house, 50 acres of land, and 1 million dollars.

To my son Barry, I leave my Big Lexus and the Jaguar.

To my daughter Suzy, I leave my yacht and \$250,000.

And to my brother-in-law Jeff, who always insisted that health is better than wealth, I leave my sun lamp."

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The beautiful Reeder home in San Pedro Creek Estates is for sale. It has 3540 sq ft on ten gorgeous acres with views of the Sandia ski area. It's listed @ \$1,047,333 see MLS# 638810

Design Service Adds Real Value

Sandi Reeder had a problem. It wasn't her beautiful new home, just lack of time to decorate it. Her old furnishings fit the Cape Cod she just moved from but didn't match the style or scale of the new soft SW Contemporary home. She'd been all over town (no names) but couldn't find her "look".

Once **she came to Newport**, we knew our no-charge design service was just what she needed and Kelle Granger was just the designer for the job. Personality match is an important element and Sandi & Kelle hit it off from the start.

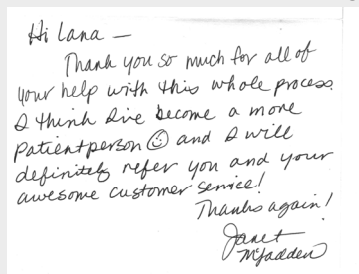
Kelle started with a floor plan and color board for the new plan based on Sandi's "wants" and the unique feel she wanted to attain. Some of her old furnishings were salvaged using Newport's valuable re-upholstery service.

"Sandi is the ideal customer for Newport", Kelle noted. "They have a wide selection of quality styles available and really focus on delivering exactly what the customer wants. Newport is more of a home furnishing consultant."

All told, Sandi furnished two dining areas, a large living area, much of her master bedroom with furniture, rugs, custom pillows, lighting and accessories.

"Newport is more of a home furnishing consultant."

What Our Customers Say!



Lana

I just wanted to drop you a note to say thank you for all your help. We love the couch. It is exactly what we were looking for and couldn't find anywhere else. Once we get a little more settled in our new home we will be calling on you to help us find the perfect chair to go with our beautiful new couch.

Thanks so much

Jeanette & Steve H
Santa Fe

Gift Card Blues

Your Aunt Eva has never been the sharpest tack in the box, but when she gave you a gift card to a national pet supply chain, you didn't have the heart to remind her that Rover moved on to doggie paradise—eight years ago. And so it goes. If you've ever gotten a gift card you just didn't want or couldn't use and wished for the cash instead, you're not alone. Millions of dollars' worth of gift cards goes unused each year. Now you can grab that gift card from last year (over 23 million Americans still have them)—and cash it in.

At **Swapagift.com**, gift cards may be bought, sold, or swapped. You can expect to get about 65 percent of the face value of your card. If you're looking for a discount on a card, the site offers that as well. Say you want to buy something for \$300 from American Airlines. You could buy three \$100 cards for \$85 each and start out with a \$45 savings when you make your purchase. Here's how it works:

- **Sell a gift card.** The service charge is \$1.99. Post the gift card you want to sell and the listing will stay active for 90 days. If you don't sell your card within 90 days, you will be given the option to list it for another 60 days at no additional charge.
- **Swap a card.** List your card to swap it for one you really want. The same service charge applies.
- **Mail your card in for cash.** If you hold a card for a Preferred Merchant (there are more than 100 listed on the site), you can mail your card in for cash.
- **Pay your bills with your gift card.** Complete the online form at Swapagift.com. Then mail in your gift card and a copy of your bill. Swapagift.com will take care of the rest.



About Our Company

Well the first thing to know is **we moved** to a new, hard to find location early in 2008. And since some of you have not been in this year (where have you been?) I'll start with directions. We are inconveniently located in the **Albuquerque Trade Center**, east of I25 on the Pan American northbound frontage road between Candelaria and Comanche. If you are coming from the north on I25, take exit 227 and go to the 2nd light (Candelaria) and make a left. Go under the freeway to the first light and take another left. You're now traveling north on the frontage road. Look for the Trade Center sign (see above) just before you get back to Comanche. Be ready to jog quickly into the parking lot as the entrance comes up on you fast. **Check the web** for a map. newportabq.com

Now back to the strategically selected hard to find location. We are not your normal retail furniture store. We are a **Home Furnishing Personal Concierge service** dedicated to first educating and informing, second to finding your unique style while pampering you a bit and third to making it fun along the way. We are open 10-6 Wed-Fri, 11-7 on Saturday and by appointment anytime Sunday through Tuesday. Appointments are recommended for those in serious shopping mode so we can spend uninterrupted time working on your project.

Autism

Nationally, 1.5 million Americans have been diagnosed with autism, and it is the fastest growing developmental disability in the country. Officials at the UNM CDD (Center for Development & Disability) say they've gone from seeing a few autistic children in the early 1990's to spending most of their time and resources on autism. We are committed to help raise awareness of the autism epidemic so look for more info on the subject in coming newsletters. Check out the NM Autism Society at www.nmautismsociety.org.



What's Up with Otis?

As many of you know, we added Otis to the staff as Director of Customer Satisfaction and Overall Attitude Improvement this year. He has done a fantastic job by all accounts! If you haven't had the pleasure of playing with Otis, then get yourself down here to meet him! Don't be alarmed by the incessant shoe lace chewing. It's just his way of saying hello. And if you have a small pooch of your own, bring 'em down to the showroom. Otis is always looking for a new playmate.



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From the desk of Lana Pozen:

2008 is dragging to a close and I'm sorry to say, Good Riddance! What a long year it was. Since this is a newsletter of good news, I'm not going to rehash the state of the US economy. 2009 will be a better year for all and I'm anxious to see it roll in. We've got a lot of new ideas to breathe some fresh air into our business and one of them is this newsletter. You can **expect one every month** packed with useful information, maybe a little humor and just a tad on Newport Furnishings. So until January, have a great Christmas, Hanukah, Kwanza or whatever you celebrate! A politician would say **Happy Holidays!**

Great Deals up to 75% Off!

Come check us out! We're getting rid of many last year models, discontinued items, stuff used in home staging projects and product from suppliers we no longer carry. There are some great deals in the mix. Some will go at up to 75% off the original Newport price. And if you are familiar with Newport pricing, we start out below MSRP so the values here are excellent! **Check the web** to see photos and info on these items.

www.newportabq.com and click Specials.

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Witty Words from Wise Women Quotes of the Day:

Your passion is waiting for your courage to catch up. – Marilyn Greist
True happiness is not attained through self gratification, but through fidelity to a worthy cause.
– Helen Keller